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Wholesale trade in Canada and the
provinces. 1934-36

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DOMINION BUREAU OF STATISTICS - CANADA

Dominion Statistician: R. H. Coats, LL.D., F.R.S.C., F.S.S. (Hon.)

Internal Trade Branch
Chief: H. Marshall, B.A., F.S.S.

CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS, 1934.

To be filed under "Wholesale Trade in Canada and the Provinces"
Advance Report on Wholesale Sales in 1934

In an effort to provide early information on the trend of wholesale sales during 1934, the Dominion Bureau of Statistics has tabulated the sales figures from the returns of a large number of wholesale firms. While the census returns are not yet entirely complete for 1934, it is believed that a fairly accurate indication of the trend of sales is given by the figures contained in this bulletin. For some kinds of business and in some provinces, the number of returns so far received was not sufficient to permit the publication of any figures. In other cases, where the amount of the sales is relatively small, the figures should be used with care.

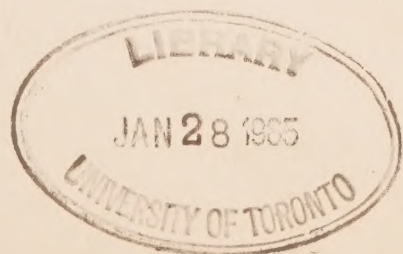
Increases in the value of sales for 1934 over 1933 are shown in the Dominion figures for every kind of business specified. The gains range from 4.6 per cent for drugs and drug sundries to 43.9 per cent for metals and metal work. The rise in wholesale prices during the year 1934, as, undoubtedly, contributed to advances in sales volume, but in many lines of trade the increases in sales considerably exceed the advance in prices. The general index of wholesale prices was about 6.7 per cent higher in 1934 than in 1933. The price changes between 1933 and 1934 in some commodity lines which conform generally to similar wholesale trades are approximately as follow: Foods, beverages and tobacco, + 9.2 per cent; clothing, + 1.6 per cent; coal, unchanged; drugs and pharmaceuticals, + 2.7 per cent; rubber tires, + 2.7 per cent; building and construction materials, + 5.4 per cent.

The largest increases in sales during 1934 compared with 1933 are shown generally for those trades which suffered the most severe losses during the depression. The construction group - lumber, plumbing, machinery and electrical - shows the largest gains, ranging from 35.9 per cent to 43.9 per cent for the trades mentioned, but from 1930 to 1933 the decline in the value of sales for these kinds of business ranged from 57 to 64 per cent.

Firms reporting in the food group show a total gain of 12.1 per cent in value of sales for the group as a whole. The increases are 1.5 per cent for dairy and poultry products, 6.9 per cent for groceries, 14.1 per cent for fruits and vegetables, and 22.5 per cent for meats and fish.

Other important groups and the extent of their gains are drugs, 9.2 per cent; coal and coke, 21.9 per cent; dry goods and apparel, 11.4 per cent; paper and paper products, 10.2 per cent; tobacco and confectionery, 9.4 per cent.

It should be borne in mind that the sales figures shown in this report are the actual data so far reported to the Bureau and that the final results based on all returns may differ from the preliminary figures now published.



CANADA

Table 1.--Changes in the Value of Wholesale Sales⁽¹⁾, 1933 and 1934,
by Kinds of Business

Kind of Business	Sales Reported		Per Cent Change
	1933 \$	1934 \$	
Amusement, photographic and sporting goods	1,960,570	2,197,781	+ 12.1
Automotive	9,287,737	10,841,904	+ 16.7
Automotive equipment and parts ...	8,248,212	9,700,281	+ 17.6
Tires	1,039,525	1,141,623	+ 9.8
Chemicals and paints	4,777,496	5,551,901	+ 16.2
Drugs and drug sundries	17,926,526	18,759,397	+ 4.6
Coal and coke	31,976,870	38,988,923	+ 21.9
Dry goods and apparel	44,777,333	49,896,728	+ 11.4
Clothing and furnishings	10,804,251	11,985,444	+ 10.9
Dry goods (including notions)	33,973,082	37,911,284	+ 11.6
Electrical	6,100,606	8,151,118	+ 33.6
Foodstuffs	287,671,761	322,546,175	+ 12.1
Groceries	149,493,858	159,752,867	+ 6.9
Dairy and poultry products	16,409,065	16,660,502	+ 1.5
Fruits and vegetables	35,729,021	40,750,345	+ 14.1
Meats and fish	86,039,817	105,382,461	+ 22.5
Furniture and house furnishings	4,814,700	5,787,767	+ 20.2
General merchandise	6,263,328	7,526,933	+ 20.2
Hardware	33,997,998	41,664,444	+ 22.5
Jewellery and optical goods	4,571,808	5,436,295	+ 18.9
Leather and leather goods	4,514,090	5,121,390	+ 13.5
Lumber and building materials	12,005,883	16,311,648	+ 35.9
Machinery, equipment and supplies ..	14,303,173	18,486,617	+ 29.2
Commercial and service	2,121,647	2,394,949	+ 12.9
Farm machinery and equipment	2,253,426	3,206,377	+ 42.3
Professional equipment and supplies	4,041,892	4,342,473	+ 7.4
All other machinery	5,886,208	8,542,818	+ 45.1
Tools and metal work	4,364,035	6,280,863	+ 43.9
Textile and paper products	13,837,924	15,254,794	+ 10.2
Thumbing and heating equipment and supplies	3,325,396	4,144,724	+ 24.6
Tobacco and confectionery	22,531,510	24,643,959	+ 9.4

) Preliminary figures based on the actual sales reported by a large number of wholesale firms. The figures, however, are subject to revision in the final reports for the Census.

Table 2.--Changes in the Value of Wholesale Sales, 1933 and 1934, by Economic Divisions
and Kinds of Business

Kind of Business	Quebec		Per Cent Change	Ontario		Per Cent Change
	1933 \$	1934 \$		1933 \$	1934 \$	
Amusement, photographic and sporting goods	335,331	381,061	+ 13.6	1,454,575	1,614,763	+ 11.0
Automotive	1,515,076	1,586,610	+ 4.7	4,205,634	4,914,901	+ 16.9
Chemicals and paints	2,136,128	2,709,210	+ 26.8	1,936,961	2,050,532	+ 5.9
Drugs and drug sundries	6,056,027	6,065,245	+ .2	6,444,032	7,122,530	+ 10.5
Coal and coke	16,533,616	19,933,276	+ 20.6	13,483,569	17,173,171	+ 27.4
Dry goods and apparel	17,026,958	18,931,140	+ 11.2	13,384,082	20,296,531	+ 10.4
Electrical	2,101,256	2,895,905	+ 37.8	2,578,057	3,287,148	+ 27.5
Food	72,564,284	78,978,582	+ 8.8	91,809,443	105,357,929	+ 14.8
Groceries	30,553,404	30,808,128	+ .8	48,439,402	53,203,173	+ 9.8
Poultry and poultry products ..	11,490,768	11,144,082	- 3.0	2,830,234	3,135,517	+ 10.8
Fruits and vegetables	3,989,998	4,553,649	+ 14.1	12,994,648	15,192,681	+ 16.9
Meats and fish	26,530,114	32,472,723	+ 22.4	27,545,159	33,826,558	+ 22.8
Furniture and house furnishings	1,981,968	2,477,663	+ 25.0	1,794,007	1,864,020	+ 3.9
General merchandise	1,683,209	2,033,264	+ 20.8	3,056,063	3,659,099	+ 19.7
Hardware	7,392,971	8,498,894	+ 15.0	7,453,559	9,483,616	+ 27.2
Jewellery and optical goods ..	1,181,576	1,299,066	+ 9.9	2,586,177	3,217,701	+ 24.4
Leather and leather goods	938,099	1,006,730	+ 7.3	-	-	-
Lumber and building materials .	2,645,948	3,391,432	+ 28.2	5,182,995	7,480,593	+ 44.3
Machinery, equipment and supplies	4,010,771	4,937,419	+ 23.1	5,454,615	6,723,585	+ 23.3
Metals and metal work	2,678,901	3,721,625	+ 38.9	1,386,761	2,064,495	+ 48.9
Paper and paper products	2,410,865	2,658,778	+ 10.3	6,236,441	6,939,954	+ 11.3
Plumbing and heating equipment and supplies	944,875	1,171,851	+ 24.0	1,323,573	1,695,552	+ 28.1
Tobacco and confectionery	4,727,964	4,950,490	+ 4.7	10,378,407	11,759,008	+ 13.3

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Table 2.--Changes in the value of Wholesale Sales, 1933 and 1934, by Economic Divisions
and Kinds of Business (Cont'd.) -

Kind of Business	Maritime Provinces		Prairie Provinces		Per Cent Change	British Columbia		Per Cent Change
	1933	1934	1933	1934		1933	1934	
	\$	\$	\$	\$		\$	\$	
Automotive	-	-	2,711,800	3,353,512	-	855,227	986,881	+ 15.4
Drugs and drug sundries ...	1,373,677	1,406,284	2,841,517	2,858,770	+ 2.4	1,211,273	1,306,568	+ 7.9
Coal and coke	-	-	1,959,685	1,882,476	-	-	-	-
Dry goods and apparel	1,372,603	2,113,978	5,647,539	6,490,646	+ 12.9	1,846,151	2,064,433	+ 11.8
Electrical	-	-	543,269	730,573	-	878,024	1,237,492	+ 40.9
Foods	-	-	-	-	-	32,800,831	35,868,916	+ 9.4
Groceries	17,055,646	18,657,821	34,928,457	37,362,672	+ 9.4	18,516,949	19,721,073	+ 6.5
Dairy and poultry products	-	-	-	-	-	976,112	959,969	- 1.7
Fruits and vegetables ...	2,155,383	2,606,189	12,941,780	14,449,005	+ 20.9	3,647,212	3,948,821	+ 8.3
Meats and fish	3,156,732	6,598,964	16,147,254	20,845,133	+ 13.7	9,660,558	11,239,053	+ 16.3
Furniture and house furnishings	409,219	513,450	-	-	+ 25.5	629,506	932,634	+ 48.2
General merchandise	-	-	1,524,056	1,834,570	-	-	-	-
Hardware	3,898,403	4,670,117	9,719,673	11,878,304	+ 19.8	5,533,392	7,133,513	+ 28.9
Jewellery and optical goods	-	-	557,472	631,871	-	246,583	287,657	+ 16.7
Lumber and building materials	-	-	2,104,035	3,021,184	-	1,746,723	1,921,820	+ 10.0
Machinery, equipment and supplies	217,674	300,172	3,477,675	4,858,845	+ 37.9	1,142,438	1,666,596	+ 45.9
Metals and metal work	-	-	-	-	-	298,373	494,743	+ 65.8
Paper and paper products ..	605,255	648,961	2,584,049	2,834,385	+ 7.2	2,001,314	2,172,716	+ 8.6
Plumbing and heating equip- ment and supplies	-	-	644,833	806,598	-	412,115	470,723	+ 14.2
Tobacco and confectionery .	-	-	4,770,875	5,077,631	-	2,654,264	2,856,830	+ 7.6

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CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS.

to be filed under "Wholesale Trade in Can. & the Provinces."
Advance Report on Wholesale Sales in 1935

Preliminary compilations of returns received from a large number of wholesale firms for the Census of Merchandising and Service Establishments reveal substantial gains in wholesale trade in 1935 as compared with the preceding year. Gains for the main kind-of-business groups ranged from 2.7 per cent for coal and coke to 20.9 per cent for machinery, equipment and supplies. Lines of trade reporting gains of 10 per cent or more were metals and metal work, 14.9 per cent; electrical goods, 14.3 per cent; jewellery and optical goods, 12.9 per cent; plumbing and heating equipment, 12.0 per cent, and lumber and building materials, 10.6 per cent.

Changes in value of wholesale trade from year to year are due to two causes: (1), changes in the volume of goods sold and, (2), variations in price levels. Wholesale price levels remained relatively constant for most lines of business during the two-year period under review, the general index of wholesale prices increasing by less than one per cent. It is evident, therefore, that most of the increase in the value of wholesale trade in 1935 was due to an increase in the volume of goods sold.

Firms reporting in the food group show an increase of 5.1 per cent in value of sales for the group as a whole. The increase for the sub-group "Dairy and poultry products" was much greater, being 18.8 per cent. Other increases in the food group are 2.1 per cent for fruits and vegetables, 3.5 per cent for groceries, and 6.9 per cent for meats and fish. In comparison with the average food group increase of 5.1 per cent for the Dominion as a whole, increases in this group for the several economic divisions are 5.1 per cent in Ontario, 3.6 per cent in the Maritime Provinces, 5.2 per cent in Quebec and in British Columbia, and 8.9 per cent in the Prairie Provinces.

Other important groups and the extent of their gains are drugs and drug sundries, 6.3 per cent; dry goods and apparel, 3.2 per cent; hardware, 6.9 per cent, and tobacco and confectionery, 7.9 per cent.

It must be borne in mind that the sales figures shown in the attached tables do not represent the total wholesale trade but that they are the sales figures so far reported. These have been compiled in order to arrive at the extent of the increase in wholesale business in 1935 as compared with the preceding year.

It should also be remembered that this report refers only to regular wholesale houses and does not include the business of manufacturing firms which act as wholesalers for their own products. The only exception to this rule occurs in the sub-group "meat and fish". In this case the sales figures reported include the sales of the various packing plants.

CANADA

Table 1.--Changes in the Value of Wholesale Sales⁽¹⁾, 1934 and 1935,
by Kinds of Business

Kind of Business	Sales Reported		Per Cent Change
	1934 \$	1935 \$	
Amusement, photographic and sporting goods	1,687,500	1,794,300	+ 6.3
Automotive	12,290,300	13,326,600	+ 8.4
Automotive equipment and parts ...	10,859,900	11,680,200	+ 7.6
Tires	1,430,400	1,646,400	+ 15.1
Chemicals and paints	7,612,100	8,343,500	+ 9.6
Drugs and drug sundries	19,571,900	20,798,200	+ 6.3
Coal and coke	37,297,000	38,319,100	+ 2.7
Dry goods and apparel	53,394,600	55,088,000	+ 3.2
Clothing and furnishings	12,642,800	13,610,500	+ 7.7
Dry goods (including notions)	40,751,800	41,477,500	+ 1.8
Electrical	6,711,200	7,671,300	+ 14.3
Farm supplies	7,732,000	8,052,400	+ 4.1
Foodstuffs	347,446,400	365,120,600	+ 5.1
Groceries	168,153,600	174,111,500	+ 3.5
Dairy and poultry products	16,303,700	19,372,500	+ 18.8
Fruits and vegetables	53,329,800	54,425,200	+ 2.1
Meats and fish	109,659,300	117,211,400	+ 6.9
Furniture and house furnishings	6,036,300	6,552,000	+ 8.5
General merchandise	7,656,800	8,219,000	+ 7.3
Hardware	42,348,700	45,274,200	+ 6.9
Jewellery and optical goods	6,216,700	7,019,100	+ 12.9
Leather and leather goods	5,311,200	5,691,200	+ 7.2
Lumber and building materials	15,140,200	16,750,500	+ 10.6
Machinery, equipment and supplies ..	19,449,900	23,516,800	+ 20.9
Commercial and service	1,865,400	2,183,800	+ 17.1
Farm machinery and equipment	2,870,000	4,230,700	+ 47.4
Professional equipment and supplies	4,329,300	4,654,800	+ 7.5
All other machinery	10,385,200	12,447,500	+ 19.9
Stamps and metal work	7,073,100	8,127,000	+ 14.9
Printer and paper products	14,967,700	15,641,200	+ 4.5
Refrigerating and heating equipment and supplies	5,650,400	6,326,700	+ 12.0
Tobacco and confectionery	25,225,900	27,228,600	+ 7.9

¹⁾ The sales figures shown in this table do not represent the total wholesale trade. They are the actual sales so far reported and have been compiled in order to give a preliminary estimate of the business trend over the two-year period.

Table 2.--Charges in the Value of Wholesale Sales, 1934 and 1935(1), by Economic Divisions
and Kinds of Business

Kind of Business	Quebec		Per Cent Change	Ontario		Per Cent Change
	1934 \$	1935 \$		1934 \$	1935 \$	
Amusement, photographic and sporting goods	472,900	491,400	+ 3.9	874,400	935,400	+ 7.0
Automotive	1,667,700	1,639,300	- 1.7	5,005,000	5,512,000	+ 10.1
Chemicals and paints	4,160,800	4,476,600	+ 7.6	2,606,600	2,929,800	+ 12.4
Drugs and drug sundries	5,701,400	5,960,700	+ 4.5	7,234,400	7,924,500	+ 9.5
Coal and coke	18,003,400	17,406,200	- 3.3	16,504,100	17,531,400	+ 6.2
Dry goods and apparel	21,067,500	22,123,700	+ 5.0	19,299,800	19,606,900	+ 1.6
Electrical	2,212,400	2,311,100	+ 4.5	3,039,200	3,375,700	+ 11.1
Foods	88,385,400	92,940,900	+ 5.2	119,221,500	122,914,400	+ 3.1
Groceries	33,320,400	33,822,800	+ 1.5	54,048,000	54,788,500	+ 1.4
Dairy and poultry products	11,843,400	14,482,300	+ 22.3	2,033,900	2,409,300	+ 18.5
Fruits and vegetables	12,213,400	12,420,600	+ 1.7	19,751,600	19,804,400	+ 0.3
Meats and fish	31,008,200	32,215,200	+ 3.9	43,407,800	45,912,200	+ 5.8
Furniture and house furnishings	2,697,500	2,966,500	+ 10.0	1,987,800	2,120,200	+ 6.7
General merchandise	2,145,100	2,158,600	+ 0.6	3,567,700	3,979,000	+ 11.5
Hardware	8,275,000	8,725,900	+ 5.4	9,947,200	10,798,200	+ 8.6
Jewellery and optical goods	1,869,900	2,085,000	+ 11.5	3,131,300	3,592,500	+ 14.7
Leather and leather goods	1,507,600	1,717,500	+ 13.9	-	-	-
Lumber and building materials	2,905,300	3,207,400	+ 10.4	6,972,900	7,882,400	+ 13.0
Machinery, equipment and supplies	5,413,800	6,208,500	+ 14.7	6,422,500	7,502,400	+ 16.8
Metals and metal work	3,844,700	4,128,800	+ 7.4	2,733,600	3,463,800	+ 26.7
Paper and paper products	3,741,800	3,953,100	+ 5.6	6,171,900	6,371,800	+ 3.2
Plumbing and heating equipment and supplies	2,121,800	2,283,900	+ 7.6	2,251,200	2,454,200	+ 9.0
Tobacco and confectionery	4,604,300	5,024,900	+ 9.1	11,653,000	12,746,600	+ 9.4

(1) The sales figures shown in this table do not represent the total wholesale trade. They are the actual sales so far reported and have been compiled in order to give a preliminary estimate of the business trend over the two-year period.

Table 2.--Changes in the Value of Wholesale Sales, 1934 and 1935(1), by Economic Divisions and Kinds of Business (Cont'd.) --

Kind of Business	Maritime Provinces		Per Cent Change	Prairie Provinces		Per Cent Change	British Columbia		Per Cent Change
	1934	1935		1934	1935		1934	1935	
Automotive	401,500	455,100	+ 13.3	3,811,800	4,290,600	+ 12.6	1,404,300	1,429,600	+ 1.8
Drugs and drug sundries ...	1,664,600	1,677,300	+ 0.8	2,993,300	3,168,400	+ 5.8	1,978,200	2,067,300	+ 4.5
Coal and coke	-	-	-	2,587,600	3,175,900	+ 22.7	-	-	-
Dry goods and apparel	2,378,700	2,539,500	+ 6.8	8,122,200	8,048,100	- 0.9	2,526,400	2,769,800	+ 9.6
Electrical	-	-	-	330,500	375,400	+ 13.6	1,129,100	1,609,100	+ 42.5
Foods	30,407,200	31,486,800	+ 3.6	72,950,600	79,433,000	+ 8.9	36,461,900	39,345,500	+ 7.9
Groceries	19,853,500	20,347,200	+ 2.5	40,103,000	43,284,500	+ 7.9	20,828,700	21,868,500	+ 5.0
Dairy and poultry products	495,900	573,300	+ 15.6	1,005,100	1,005,400	0.0	925,400	902,200	- 2.5
Fruits and vegetables	3,177,300	3,309,500	+ 4.2	14,920,300	15,628,900	+ 4.7	3,267,200	3,261,800	- 0.2
Meats and fish	6,880,500	7,256,800	+ 5.5	16,922,200	19,514,200	+ 15.3	11,440,600	12,313,000	+ 7.6
Furniture and house furnishings	502,600	515,000	+ 2.5	-	-	-	848,400	950,300	+ 12.0
Hardware	4,687,000	4,646,600	- 0.9	12,286,700	12,951,600	+ 5.4	7,152,800	8,151,900	+ 14.0
Jewellery and optical goods	215,100	223,000	+ 3.7	695,100	783,600	+ 12.7	305,300	335,000	+ 9.7
Lumber and building materials	501,500	538,100	+ 7.3	2,842,400	2,856,600	+ 0.5	1,918,100	2,266,000	+ 18.1
Machinery, equipment and supplies	715,000	749,400	+ 4.8	4,967,000	6,792,700	+ 36.8	1,931,600	2,263,800	+ 17.2
Metals and metal work	-	-	-	-	-	-	494,800	534,400	+ 8.0
Paper and paper products ..	-	-	-	2,881,300	3,013,400	+ 4.6	2,172,700	2,302,900	+ 6.0
Plumbing and heating equipment and supplies	-	-	-	806,700	969,300	+ 20.2	470,700	619,300	+ 31.6
Tobacco and confectionery .	612,800	606,500	- 1.0	5,403,200	5,701,500	+ 5.5	2,952,600	3,149,100	+ 6.7

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In an effort to provide early information on the trend of wholesale trade during last year, the Dominion Bureau of Statistics has tabulated comparative sales figures for 1935 and 1936 for a large number of wholesale firms reporting to the annual census of Merchandising and Service Establishments. While the returns for this census are not yet entirely complete for 1936, it is believed that the comparative sales data shown in this report are fairly indicative of the trend in wholesale trade last year.

A comparison of sales for 1935 and 1936 for those firms included in this preliminary bulletin reveals substantial increases in almost all lines of trade last year, increases which are in continuation of, and generally greater than those recorded in 1935 compared with 1934. Wholesale dealers in construction materials, which suffered the greatest losses in the early depression years, reported the greatest improvement in the comparison of sales for the two years under review. Sales for the electrical group were 5.9 per cent greater last year than in 1935. The lumber and building materials group was up 22.9 per cent; plumbing and heating equipment and supplies, 20.6 per cent, and hardware, 13.6 per cent. The jewellery and optical group, which reported an increase of 5.7 per cent in 1935 over 1934, increased by another 18.8 per cent last year.

Firms reporting in the food group show a gain of 8.8 per cent in value of sales for the group as a whole. This increase is a continuation of the 5.3 per cent gain recorded in 1935 and is calculated to bring the dollar value of sales for the group to within 10 per cent of the 1930 level. Increases over 1935 for individual classifications within the food group are 7.7 per cent for groceries, 14.2 per cent for dairy and poultry products, 9.9 per cent for fruits and vegetables, and 9.2 per cent for meats and fish.

Gains over 1935 for other important groups in the wholesale trade are: automotive, 11.9 per cent; drugs and drug sundries, 8.0 per cent; tobacco and confectionery, 6.7 per cent; paper and paper products, 5.8 per cent; coal and coke, 4.4 per cent, and dry goods and apparel, 4.4 per cent. The only decline below 1935 was reported by the farm supplies group, for which sales were down by 11.8 per cent.

Changes in the value of wholesale trade are due both to variations in the volume of goods sold and to changes in wholesale prices. According to the Bureau's Wholesale Price Index, wholesale prices for consumers' goods averaged 1.5 per cent higher last year than in 1935 while producers' goods prices advanced 4.2 per cent during the same period. It is evident that, while an increase in wholesale prices has contributed to the increase in value of wholesale trade, a considerable expansion in the quantities of goods sold has taken place.

It must be borne in mind that the sales figures shown in the attached tables do not represent the total wholesale trade but that they are the sales figures for firms so far reported and have been compiled together with comparative figures for 1935 for the same firms in order to arrive at the trend in business between the two years. More complete statistics on wholesale trade will be contained in final reports now in course of preparation.

CANADA

Table 1.--Changes in the Value of Wholesale Sales⁽¹⁾, 1935 and 1936,
by Kinds of Business

Kind of Business	Sales Reported		Per Cent Change
	1935	1936	
	\$	\$	
Amusement, photographic and sporting goods	2,216,100	2,323,100	+ 15.2
Automotive	14,021,100	15,690,800	+ 11.9
Automotive equipment and parts	12,308,300	13,937,900	+ 13.2
Tires	1,712,800	1,752,900	+ 2.3
Chemicals and paints	9,305,800	10,114,000	+ 8.7
Drugs and drug sundries	19,813,200	21,396,300	+ 8.0
Coal and coke	41,017,700	42,819,900	+ 4.4
Dry goods and apparel	56,790,200	59,302,400	+ 4.4
Clothing and furnishings	15,561,300	16,528,800	+ 6.2
Dry goods (including notions)	41,228,900	42,773,600	+ 3.7
Electrical	7,906,600	9,951,700	+ 25.9
Farm supplies	8,458,000	7,459,600	- 11.8
Foods	360,432,900	392,327,600	+ 8.8
Groceries	167,937,500	180,848,400	+ 7.7
Dairy and poultry products	16,838,700	19,225,800	+ 14.2
Fruits and vegetables	56,218,900	61,797,000	+ 9.9
Meats and fish	129,437,800	130,456,400	+ 9.2
Furniture and house furnishings	6,806,600	7,347,600	+ 7.9
General merchandise	8,720,400	10,212,200	+ 17.1
Hardware	45,708,300	51,932,800	+ 13.6
Jewellery and optical goods	7,527,600	8,945,900	+ 18.8
Leather and leather goods	5,774,200	6,104,200	+ 5.7
Lumber and building materials	20,193,000	24,816,700	+ 22.9
Machinery, equipment and supplies	26,404,800	30,976,100	+ 17.3
Commercial and service	2,731,100	2,912,700	+ 6.6
Farm machinery and equipment	5,323,200	6,153,100	+ 15.6
Professional equipment and supplies	5,672,800	6,047,800	+ 6.6
All other machinery	12,677,700	15,862,500	+ 25.1
Metals and metal work	8,234,600	9,556,300	+ 16.1
Paper and paper products	17,263,300	18,265,700	+ 5.8
Plumbing and heating equipment and supplies	5,660,800	6,825,100	+ 20.6
Tobacco and confectionery	25,978,100	27,714,800	+ 6.7

(1) The sales figures shown in this table do not represent the total wholesale trade. They are the actual sales so far reported and have been compiled in order to give a preliminary estimate of the business trend over the two-year period.

Table 2.--Changes in the Value of Wholesale Sales, 1935 and 1936(1), by Economic Divisions

and Kinds of Business

Kind of Business	Quebec		Per Cent Change	Ontario		Per Cent Change
	1935	1936		1935	1936	
Amusement, photographic and sporting goods	462,900	616,000	+ 33.1	1,138,200	1,236,000	+ 8.6
Automotive	2,065,300	2,455,100	+ 18.9	5,884,600	6,354,300	+ 8.0
Chemicals and paints	4,750,600	5,269,500	+ 10.9	3,375,100	3,658,200	+ 8.4
Drugs and drug sundries	5,691,800	5,816,200	+ 2.2	8,020,900	8,998,400	+ 12.2
Coal and coke	18,781,700	18,977,800	+ 1.0	18,332,600	19,738,300	+ 7.7
Dry goods and apparel	22,049,600	23,083,200	+ 4.7	21,267,800	21,438,800	+ .8
Electrical	2,314,000	3,086,600	+ 33.4	3,111,900	4,222,300	+ 35.7
Foods	86,054,900	95,714,600	+ 11.2	124,456,000	133,366,100	+ 7.2
Groceries	29,382,600	31,689,900	+ 7.9	55,557,100	58,342,800	+ 5.0
Dairy and poultry products	10,835,200	12,801,800	+ 18.2	3,323,300	3,507,500	+ 7.9
Fruits and vegetables	12,997,700	14,065,500	+ 8.2	18,665,400	21,057,800	+ 12.8
Meats and fish	32,839,400	27,157,400	+ 13.1	46,911,000	50,378,000	+ 7.4
Furniture and house furnishings	2,707,200	3,039,100	+ 9.0	2,160,000	2,460,300	+ 13.9
General merchandise	1,978,100	2,212,200	+ 11.8	3,772,000	4,800,900	+ 20.9
Hardware	9,724,800	11,001,500	+ 13.1	10,714,800	12,427,600	+ 16.0
Jewellery and optical goods	2,254,500	2,472,300	+ 9.7	3,940,800	4,976,200	+ 26.3
Leather and leather goods	1,753,900	1,791,700	+ 2.2	-	-	-
Lumber and building materials	4,099,500	4,838,400	+ 18.0	9,422,900	11,703,400	+ 24.2
Machinery, equipment and supplies ..	6,684,100	7,915,600	+ 18.4	8,410,400	9,867,500	+ 17.3
Metals and metal work	4,128,800	4,674,700	+ 13.2	3,499,700	4,242,400	+ 21.2
Paper and paper products	4,382,000	4,590,800	+ 4.8	7,111,300	7,433,500	+ 4.5
Plumbing and heating equipment and supplies	2,295,800	2,723,100	+ 18.6	1,749,600	2,137,400	+ 22.2
Tobacco and confectionery	5,301,100	5,883,300	+ 11.0	12,082,100	12,694,000	+ 5.1

(1) The sales figures shown in this table do not represent the total wholesale trade. They are the actual sales so far reported and have been compiled in order to give a preliminary estimate of the business trend over the two-year period.

Table 2.--Changes in the Value of Wholesale Sales, 1935 and 1936⁽¹⁾, by Economic Divisions
and Kinds of Business (Cont'd.) -

Kind of Business	Maritime Provinces		Prairie Provinces		Per Cent Change		British Columbia		Per Cent Change	
	1935	1936	1935	1936	1935	1936	1935	1936	1935	1936
Automotive	397,800	450,800	4,263,600	4,740,100	+ 13.3	4,740,100	1,409,800	1,690,500	+ 11.2	+ 19.9
Drugs and drug sundries	1,677,300	1,779,100	2,969,300	3,227,500	+ 6.1	3,227,500	1,453,900	1,575,100	+ 8.7	+ 8.3
Coal and coke	-	-	3,697,800	3,910,500	-	3,910,500	-	-	+ 5.8	-
Dry goods and apparel	2,472,100	2,621,500	8,324,600	9,159,900	+ 6.0	9,159,900	2,676,100	2,999,000	+ 10.0	+ 12.1
Electrical	-	-	831,400	1,091,500	-	1,091,500	-	-	+ 31.3	-
Foods	30,120,100	32,954,000	79,195,500	86,348,000	+ 9.4	86,348,000	40,605,600	43,944,900	+ 9.0	+ 8.2
Groceries	18,494,500	20,150,500	42,328,900	45,896,700	+ 9.0	45,896,700	22,174,400	24,768,500	+ 8.4	+ 11.7
Dairy and poultry products	588,300	619,700	1,045,900	1,088,500	+ 5.3	1,088,500	1,046,000	1,128,300	+ 4.1	+ 7.9
Fruits and vegetables	3,587,000	4,075,200	15,925,900	17,529,600	+ 13.6	17,529,600	5,042,900	5,068,900	+ 10.1	+ 5
Meats and fish	7,450,300	8,108,600	19,894,800	21,833,200	+ 8.8	21,833,200	12,342,300	12,979,200	+ 9.7	+ 5.2
Furniture and house furnishings	515,000	556,900	-	-	+ 8.1	-	-	-	-	-
Hardware	3,955,700	4,494,400	13,161,100	14,386,200	+ 13.6	14,386,200	8,151,900	9,623,100	+ 9.3	+ 18.0
Jewellery and optical goods	223,000	237,600	774,300	883,700	+ 6.5	883,700	335,000	376,100	+ 14.1	+ 12.3
Lumber and building materials	773,200	920,000	2,999,300	3,464,200	+ 19.0	3,464,200	2,898,100	3,890,700	+ 15.5	+ 34.3
Machinery, equipment and supplies ..	865,900	1,065,500	7,877,800	9,037,500	+ 23.5	9,037,500	2,566,600	3,090,000	+ 14.7	+ 20.4
Paper and paper products	773,300	827,600	3,013,400	3,269,700	+ 7.0	3,269,700	1,983,300	2,144,100	+ 8.5	+ 8.1
Plumbing and heating equipment and supplies	-	-	996,100	1,153,800	-	1,153,800	619,300	810,800	+ 15.8	+ 30.9
Tobacco and confectionery	662,100	733,400	5,487,400	5,815,300	+ 10.8	5,815,300	2,445,400	2,588,800	+ 6.0	+ 5.9

(1) The sales figures shown in this table do not represent the total wholesale trade. They are the actual sales so far reported and have been compiled in order to give a preliminary estimate of the business trend over the two-year period.

